

Company profile

EXFO

Canada's next-gen network innovators



Fast facts

95%+
of leading
service providers
choose us

1900+
employees in
25+ countries

**Patents held/
pending**
Over 300
and counting

≈\$375M+
in revenues

No. 1
market leader
in optical
test solutions

Top 5
service assurance
solutions provider

Who we are

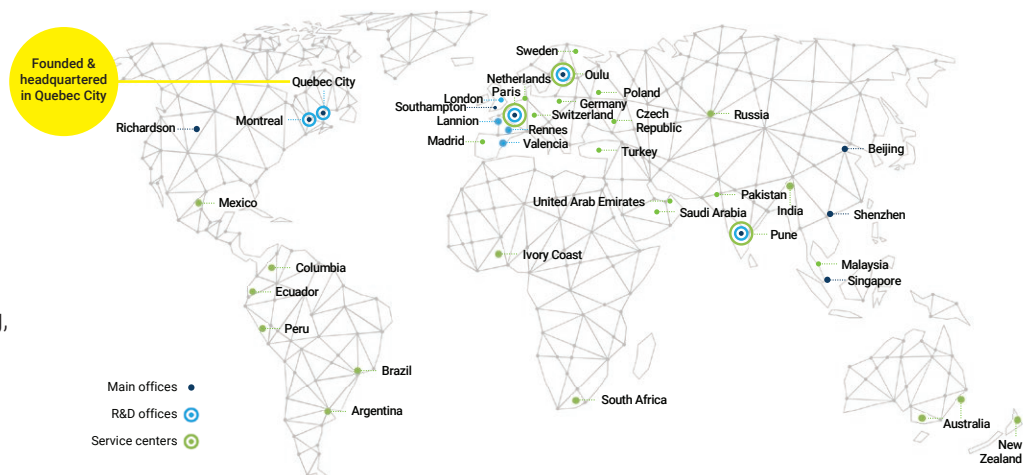
EXFO (NASDAQ: EXFO) (TSX: EXF) develops **smarter network test, monitoring and analytics** solutions for the world's leading telecommunications service providers, network equipment manufacturers and webscale companies.

Our unique blend of intelligent hardware, software and professional services enables our customers' network transformations related to fiber, 5G and 4G/LTE, virtualization and big data analytics.



One of Canada's top investors in R&D

With over 300 patents held or pending, EXFO is a Canadian leader in innovation, **spending more than \$76 million on R&D each year**. We actively recruit Canada's top talent in software and network engineering, solutions architecture, product management and other key fields to drive our growth through innovation.



How we help

Unmatched visibility, automation and efficiency



Develop
Smarter, more powerful tools to build it right the first time



Deploy
Fully automated solutions for quality, on-time deployments



Optimize
100% visibility to eliminate blind spots



Maintain and troubleshoot
True real-time assurance and analytics tools for data-driven operations



I always knew that I wanted to be a scientist, and EXFO helps me realize my dream. I encourage any girl to pursue her dream in science.

Kristine Palanjyan
Optical Designer



Executive team

“Our strong history of innovation as well as the unwavering commitment and foresight of our global team are uniquely positioning EXFO as the trusted advisor that customers can count on for their network transformations.”



EY Entrepreneur Of The Year™
(Canada, 2018)

Germain Lamonde
Founder and Executive Chairman

“You either disrupt or get disrupted. Innovation has been at the core of EXFO’s success over the last three decades, whether it’s new categories of network testing or new software to pinpoint the root cause of outages.”



Philippe Morin
Chief Executive Officer

Suzanne Daneau
Vice-President,
Human Resources



“EXFO offers tremendous opportunities to Canadian women in STEM, and we are committed to accelerating their recruitment as well as encouraging them to take on leadership roles as they advance their careers.”

Robert Fitts
Director, Corporate
Development



“EXFO is at the cutting edge in developing next-generation solutions that leverage machine learning and artificial intelligence—we empower mobile network operators to manage their 5G deployments.”

Corporate headquarters

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For more information, visit www.EXFO.com and follow us on the EXFO Blog: www.EXFO.com/en/resources/blog