



Powering seamless communications and collaboration for businesses worldwide

Mitel is a global market leader in business communications, powering more than two billion business connections with our unified communications and collaboration (UC&C) solutions. Mitel helps businesses and service providers connect, collaborate and provide innovative services to more than 70 million business users in over 100 countries.

Accelerating Digital Transformation

Innovation has been central to Mitel's DNA for five decades, driving us to continuously evolve to meet customer needs. Never has this been more important than in today's rapidly changing business landscape in which mobile, social and cloud technologies are changing the expectations customers have for the companies they do business with and disrupting how work is done.

To stay competitive, businesses need to connect people, devices and data in ways that increase productivity and drive better customer experiences. Mitel helps companies on that digital transformation journey by making communications and collaboration seamless.

Only Mitel offers:

- **Your Best Choice for Cloud** – The only provider that can help you choose the right cloud communications solution for your needs, whether it's UCaaS, private cloud or a hybrid approach.
- **Unparalleled Focus** – We wake up every day focused on making communications more seamless, so you can be more productive.
- **Future-proof Investment** - Mitel solutions are built to help you be more efficient today, while ensuring you're set up for success with technologies like IoT, AI and beyond as your needs change.

Mitel at a Glance

Headquarters: Ottawa, Canada

2018 Revenue: \$1.3 billion

Employees: 3,600 worldwide

Customers: 70 million users in 100+ countries

Partners: 4,000+ worldwide

Fast Facts:

- *More than 4.6 million global cloud users*
- *More than 1.4 million UCaaS subscribers*
- *#1 in private cloud*
- *#1 in UC market share for Western Europe*
- *#2 in UC market share for North America*
- *#2 in contact center systems shipped*
- *Gartner Magic Quadrant Leader for UC the past 5 years*
- *The only firm in all 3 Gartner MQs for communications*
- *Over 1,600 patents & applications*

Experience. Flexibility. Focus.

Today's leading businesses know a smart approach to UC&C can be a strategic advantage. Mitel's communications and collaboration solutions help businesses consistently perform at their peak by making it easier to:

- Unleash team productivity through applications
- Create smarter customer experiences through partnerships with leaders like Google
- Simplify workflows by giving machines a voice with IoT and AI technologies
- Bring cloud productivity to any UC&C deployment model

Whether you prefer the control and customization of a UC product or the ease and flexibility of a UCaaS service, all Mitel solutions offer options for:

-  Business Phone Systems
-  Collaboration Software
-  Contact Center & Customer Experience
-  Advanced APIs & IoT Connectivity

An effective UC&C strategy can help improve business productivity by up to **\$11,000 PER EMPLOYEE, PER YEAR***

Mitel is trusted by fast-moving organizations worldwide, including:

HYATT

ROCK & ROLL
HALL OF FAME

NETFLIX

Carlsberg

 Global Affairs
Canada

Make-A-Wish

ATM

Heartland

TEXAS A&M
UNIVERSITY

Tulane
Medical Center

MARKS &
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Learn more

Find out more about how Mitel can help your business at mitel.com.

Sources:
*Webtorials Workplace Productivity and
Communications Technology Report

mitel.com


Powering connections

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